

Ann C. Westover

Chief Operating
Officer

Washington, DC

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As the Chief Operating Officer of Axinn, Annie Westover leverages an extensive background in law firm operations, marketing, and business development to lead the firm's administrative and business functions. With close to 25 years in the legal industry, she is dedicated to driving operational efficiency while working closely with firm leadership to support long-term strategic initiatives. Known for her collaborative approach, Annie is deeply committed to fostering a culture of continuous improvement, client service, and operational excellence.

Since joining Axinn in 2018 as the Chief Marketing & Business Development Officer, Annie has focused on ensuring the firm's operations support its strategic vision. In 2022, she was appointed Chief Operating Officer, where she now spearheads initiatives to streamline firm-wide processes, optimize resources, and cultivate a culture of inclusivity where both attorneys and business professionals can thrive.

Prior to Axinn, Annie held senior positions at several AmLaw 100 firms and most recently led the U.S. marketing and business development team at a global AmLaw 20 firm. Her deep industry experience and focus on operational excellence continue to foster results across the organization.

Annie holds a B.A. in English from the College of William & Mary.

Education

- BA, English – College of William & Mary (2000)

Quotes

“They work well together, are thoughtful about strategy, creative, and very practical.”

— *Chambers USA*

“Axinn’s team is always responsive and available. They know the space and deliver to a high level.”

— *Chambers USA*

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