



Rachael Philbin

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Officer

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Rachael Philbin is the Chief Innovation Officer at Axinn, with more than 20 years of experience advising law firms and global organizations on digital modernization, AI adoption, and legal service delivery. She focuses on improving how legal teams operate by integrating technology, data, and process design to drive efficiency and enhance client service.

Prior to joining Axinn, Rachael served as Innovation & Transformation Officer at Proskauer, where she led the firm's innovation, knowledge management, and business solutions functions across 13 offices. She oversaw multidisciplinary teams spanning legal innovation, data strategy, and enterprise technology, and partnered closely with firm leadership to implement AI-enabled solutions that enhanced document analysis, surfaced firm data and knowledge, and streamlined drafting and legal workflows.

Rachael has deep experience developing scalable operating models and modernizing legal service delivery. She has led firmwide transformation initiatives integrating automation, process redesign, and workforce optimization, and established governance frameworks to measure adoption, performance, and return on investment.

Earlier in her career, Rachael was Counsel at Perkins Coie, where she built and managed a multimillion-dollar practice and developed innovative service delivery models, including AI-enabled large-scale eDiscovery operations and due diligence solutions. She also brings in-

house experience from a secondment at a Fortune 100 Global QSR franchise, advising on eDiscovery strategy, compliance, and data governance.

Rachael began her career as a litigation associate at Jones Day, representing clients in complex litigation and regulatory matters. She later served as discovery counsel at McDermott Will & Emery, leading large-scale eDiscovery, internal investigations, and IP litigation, and developing defensible review protocols and workflows for complex matters.

She earned her JD from Benjamin N. Cardozo School of Law and her BA from the University of Wisconsin. She also holds a certificate in Applied Generative AI for Digital Transformation from MIT.

Education

- JD – Benjamin N. Cardozo School of Law (2002)
- BA – University of Wisconsin-Madison (1999)
- Certificate in Applied Generative AI for Digital Transformation - MIT

Quotes

“They work well together, are thoughtful about strategy, creative, and very practical.”

— *Chambers USA*

“The Axinn team is responsive, business-focused and practical in their advice.”

— *Chambers USA*